

To SELL

a property or an apartment.

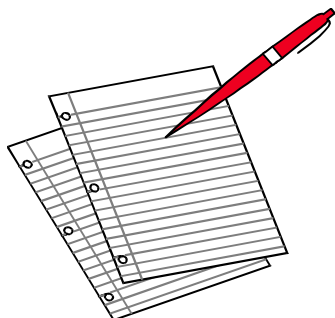
If you want a good price, always contact an Estate agent

The Estate agents knowledge about the local property market assures you to get the right price for your property for sale. The estate agent can reach out to a lot of clients and through knowledge and contacts he/she are able to decide which forum of advertising is best suited for your transaction.

The agent can assist and help the new owner to advantageous financing, which of course is an essential obstacle to solve before purchasing a home. By giving this service the Estate agent may help the client to purchase your home. It is also important to notice that the Estate agent has reliability insurance that is ½ million higher than what the Swedish legislation requires.

Estate agents first visit

Should give you information about the marketing plan, and you should give him/her copies of all documents concerning the property/apartment. For instance plans interior and exterior plans, information about loans, easements and a list of operative expenses. The Estate agent then sets up a description of the object at a basis of your information.



Description of object

Please make sure that that the information is correct. Always read through and agree with the description before the transaction sets off. The description of object together with the housing costs makes out the basis for whether the clients are interested in your property/apartment and if he/she will purchase or not.

The agreement of mediation

Shall always be in writing and should clearly state existing conditions between agent and seller. This includes conditions about payment and length of arrangement.

The Estate agent brings together seller and buyer

Follow the advice from the Estate agent and be very precise in informing the buyer about everything you know about the property/apartment. Don't exclude any information- defects are always found sooner or later, the later they are found the harder they are to adjust.

The Estate agent frequently recommends the purchaser to undertake an inspection of the property, done by a professional inspector.



Finally

When you as seller meet an agreement with the purchaser, the Estate agent establishes the necessary papers such as purchase contract, bill of sale, assignment agreement and conditions of payment.

It is essential that you have the trust in the Estate agent and that he/she makes you feel safe and content all the way along the transaction.

If there is any uncertainties concerning your property transaction you may with no hesitation ask your Estate agents advice and get the information you need.